



Global Macro outlook - Trumpflation

Fidelity International

Salman Ahmed

Global Head of Macro and Strategic Asset Allocation

November, 2024

For investment professional use only and not for general public distribution

Trump policy proposals

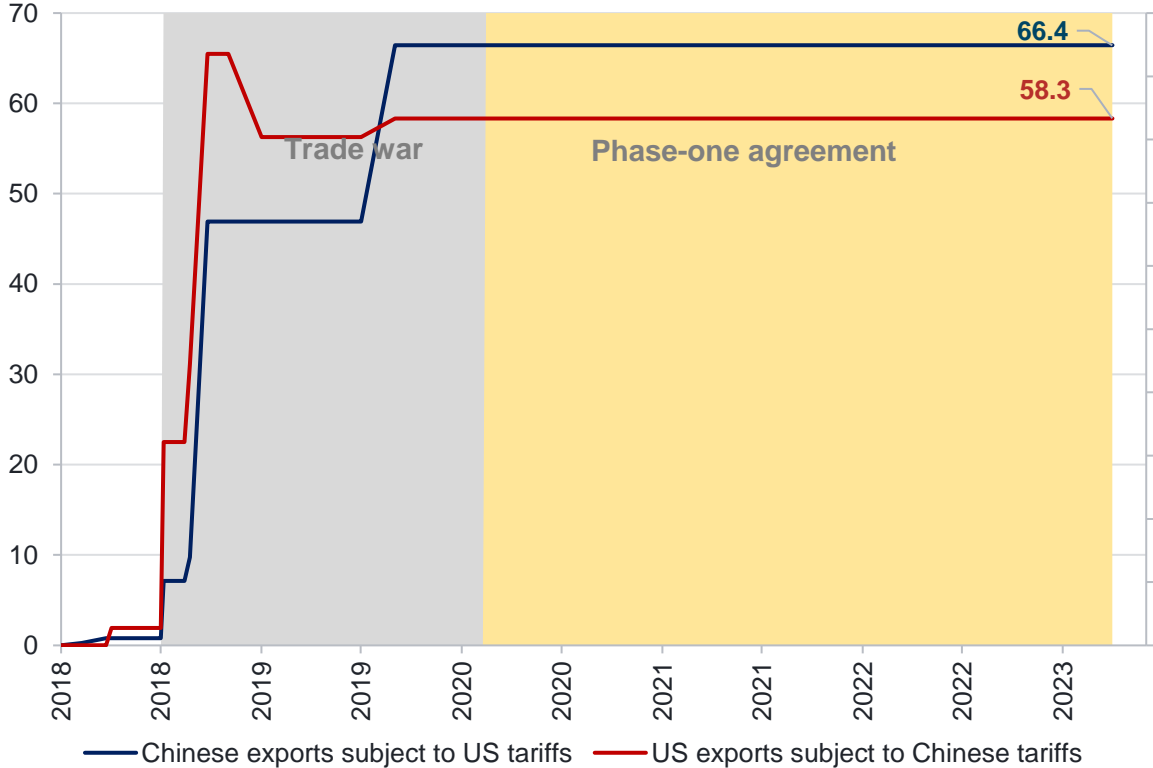
	Trump
Fiscal outlays and related policies	New Incentives for Manufacturing
	Bringing Costs Down
	Housing
	Climate
	Savings
Revenue policies (tax cuts)	Taxes
Foreign policy	International Trade/Tariffs
	Immigration
	Defence and Military

Note: Above is not an exhaustive list of proposals announced.
 Source: Fidelity International, November 2024.

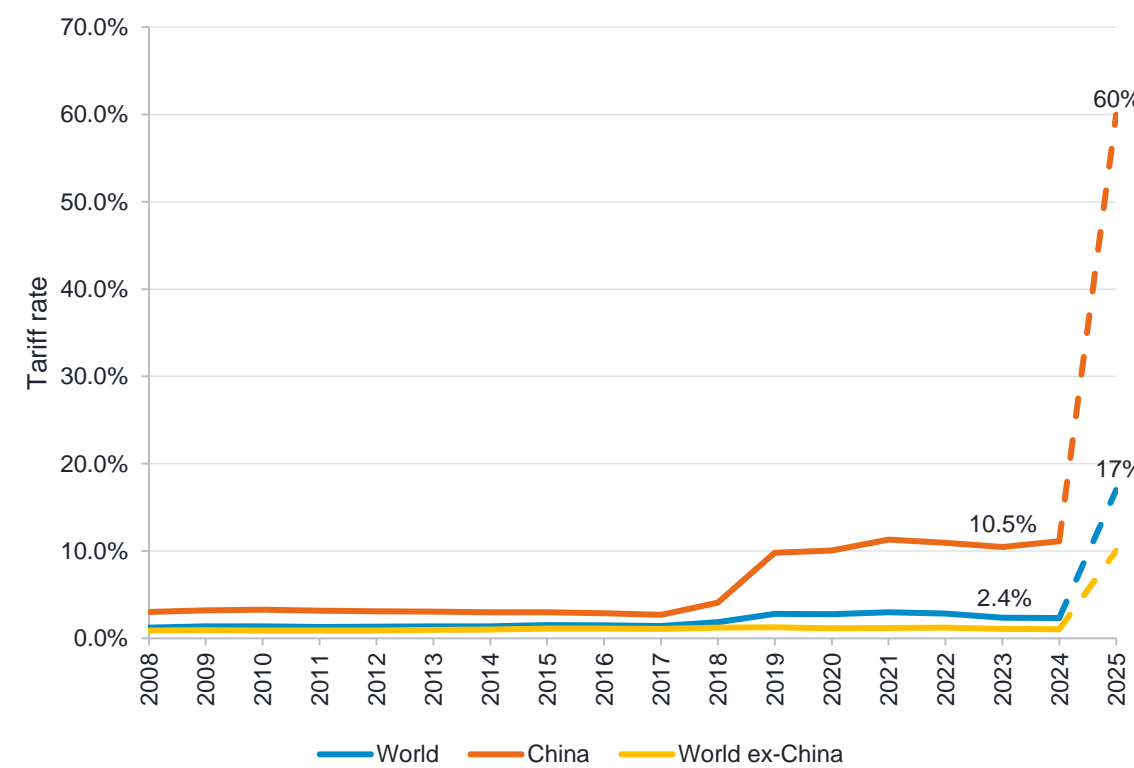
Trump 2.0 proposals can raise tariffs to pre-WW2 levels and the implementation...

...will be swift, particularly for China given frameworks for majority of goods are already in place. Around 2/3rd of Chinese exports to the US are already under tariff.

Percent of US-China trade subject to tariffs



US trade weighted average tariffs to China and ROW



Source: Fidelity International, PIIE, November 2024.

Source: Fidelity International, Census Bureau, Haver Analytics, November 2024.

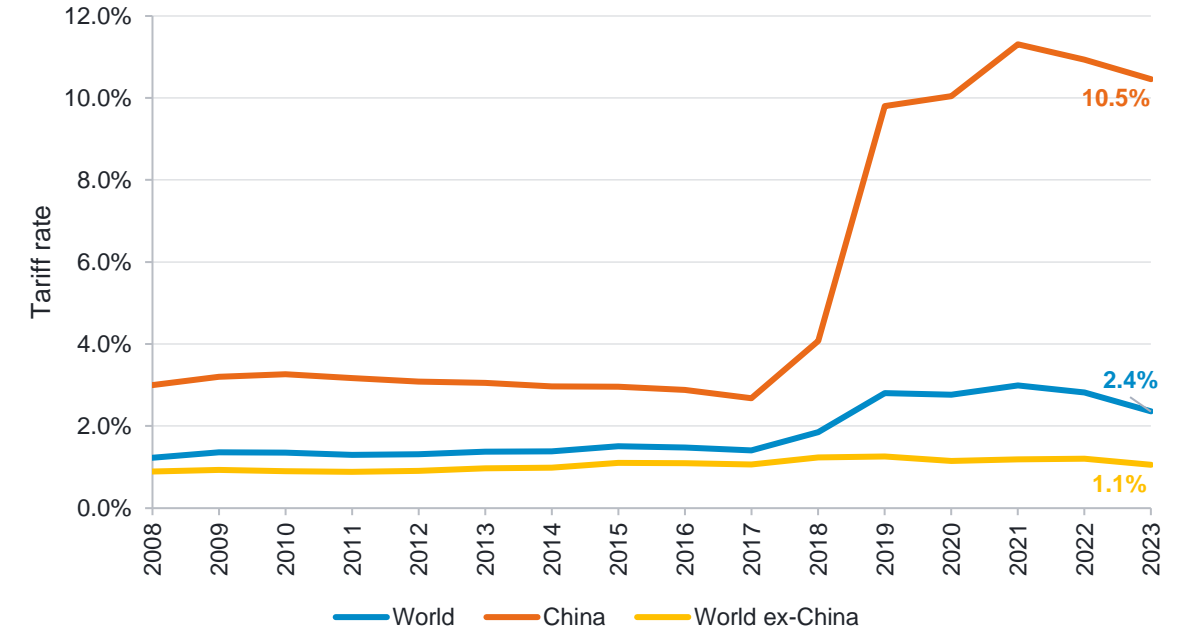
Higher tariffs to boost fiscal revenues positively under Trump 2.0

Flat increase in tariffs can increase US custom revenues by up to \$450 bn (~1.3% of GDP) ceteris paribus

US effective tariff rate increased by ~2pp after 2018-19 trade war



US trade weighted average tariffs to China and ROW



	US Effective tariff rate	Share of total imports, as of 2023 (A)	Expected tariff increase* (B)	Increase in total effective tariff (A*B)	Increase in custom revenue (\$ bn)
China	11%	14%	40-50%	5.6-7%	175-220
ROW	1%	86%	9%	8%	240
Total	2%	100%	13-15%	13-15%	415-460

^ assuming there is a blanket increase in tariff rates to 50-60% from China imports and a 10% universal tariff on ROW imports

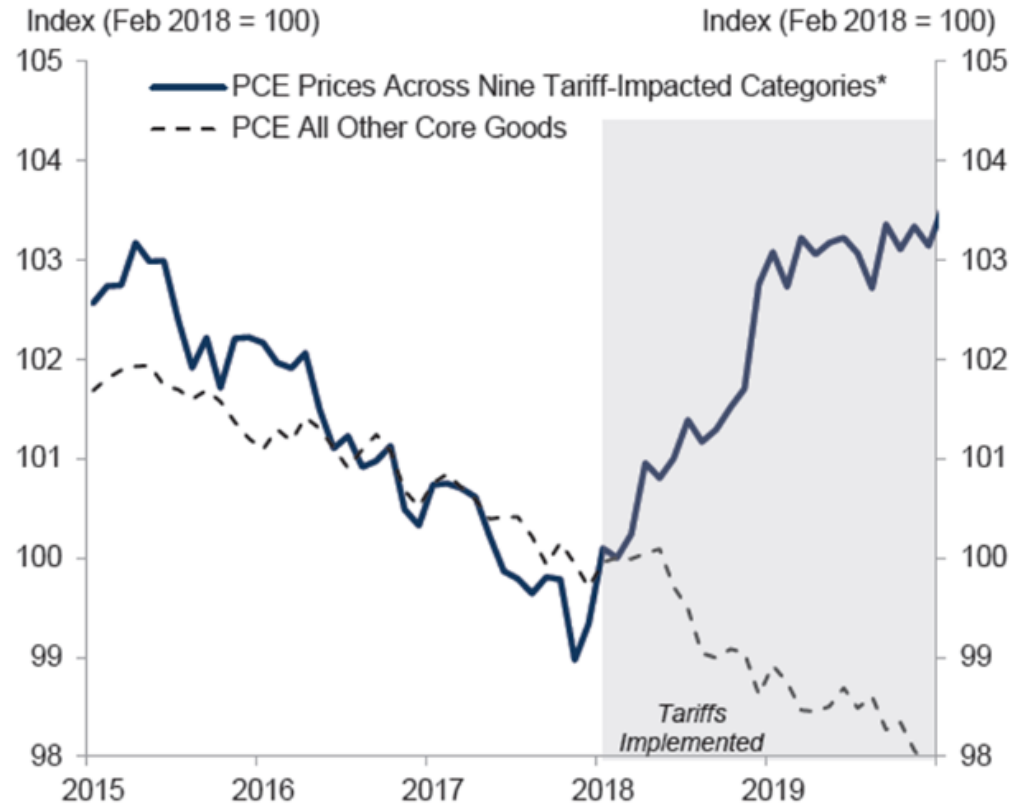
Source: Fidelity International, FIL Global Macro Team calculations, Census Bureau, Haver Analytics, November 2024.

Source: Fidelity International, Macrobond, Census Bureau, US DoT, November 2024

Evidence from trade war 2018-19 show impact of tariffs on inflation...

... on goods that were targeted, with broader and higher tariffs likely showing a non-linear response

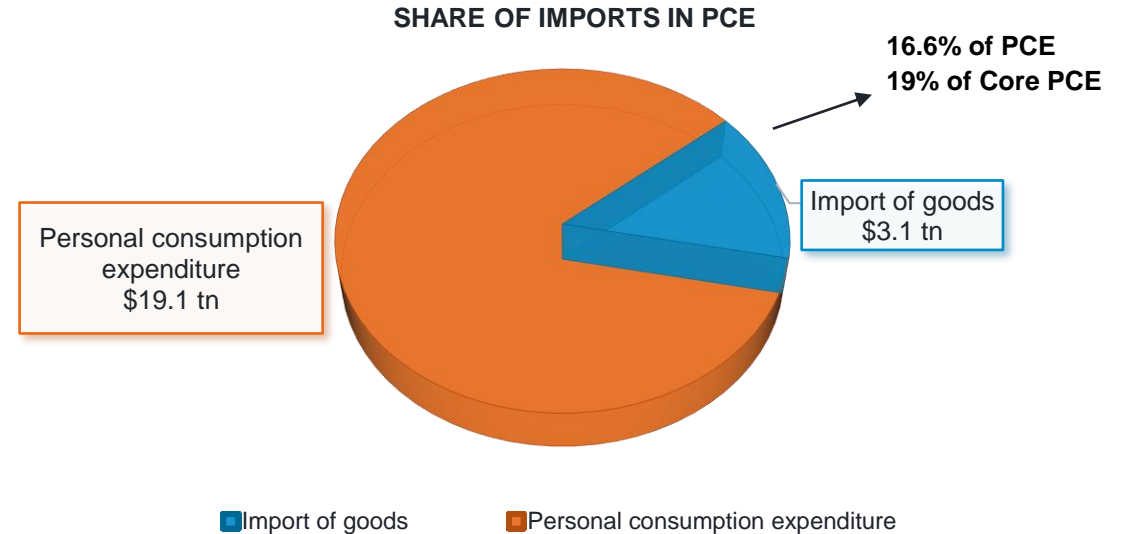
2018-19 tariffs resulted in notable acceleration in core good prices that were affected by tariffs



Note: * Includes laundry equipment and other appliances, furniture, bedding, and floor coverings, auto parts, motorcycles, and sport vehicles, housekeeping supplies, and sewing equipment and materials. Weighted by relative importance to headline index.

Source: Goldman Sachs Global Investment Research, November 2024

Impact of tariffs assuming complete pass through to consumers



	Total share in PCE	Increase if effective tariff rate [^]	Increase in PCE headline (in bps)	Increase in core PCE (in bps)
US total imports	16.6%	8%	133	152
US imports from China	2.3%	40-50%	90-120	110-130

[^] assuming there is a blanket increase in tariff rates to 50-60% for imports from China and a 10% blanket increase to all imports to 10%

Source: Fidelity International, FIL Global Macro Team calculations, Census Bureau, BEA, July 2024.

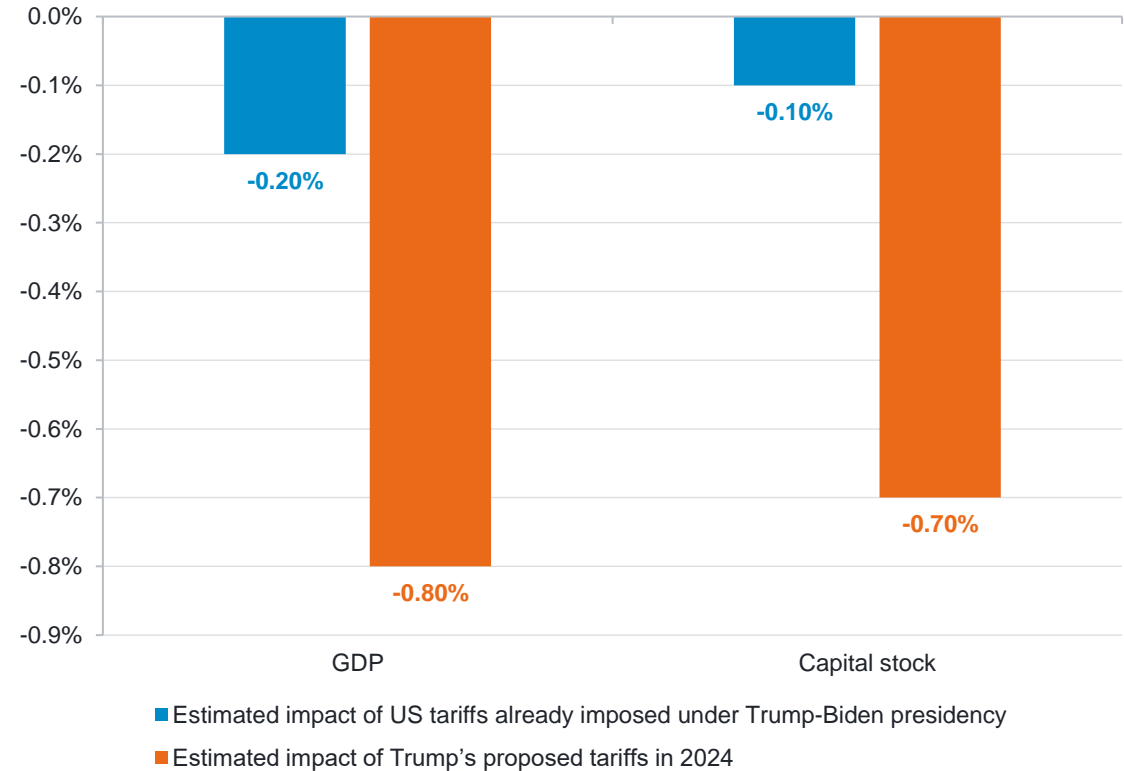
Higher tariffs to impact growth negatively...

...through both direct and indirect channels

Impact of 1pp increase in average tariff rates to GDP



Economic effects of US proposed tariffs



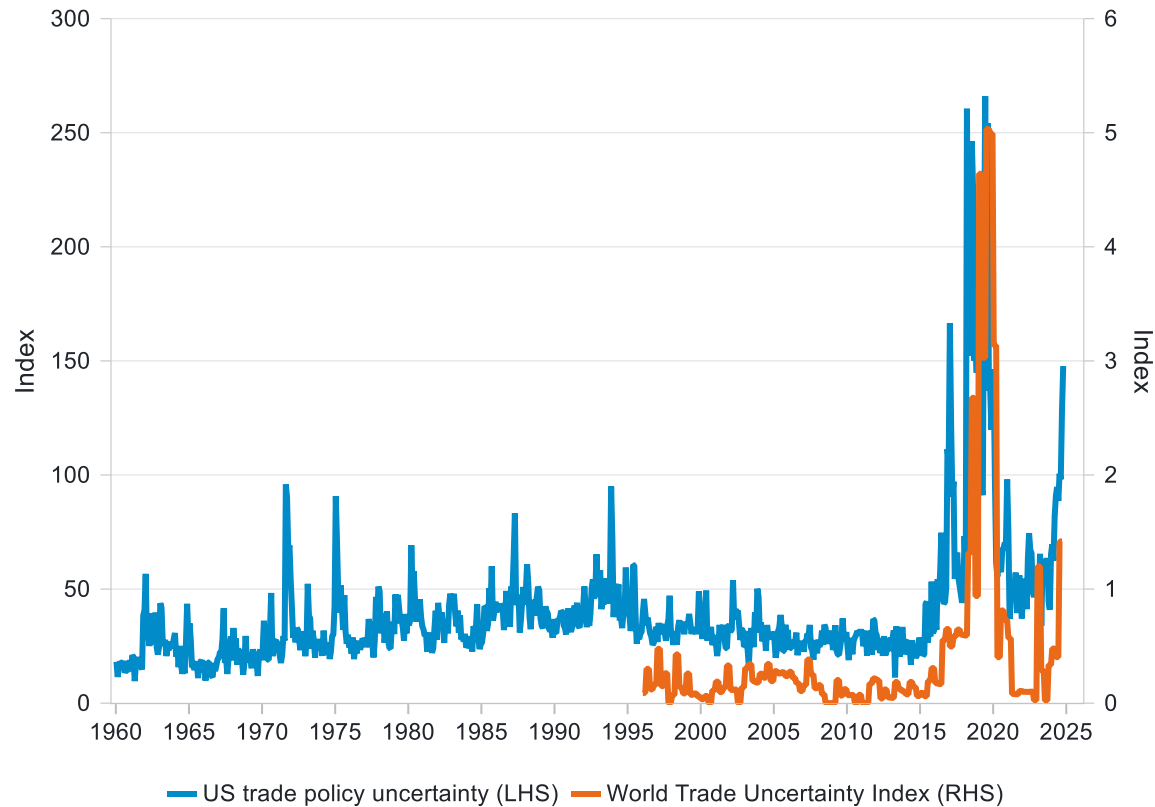
Note: Orange bars denotes negative effect, and blue bars denote positive effect.
Source: Fidelity International, Goldman Sachs, July 2024.

Source: Fidelity International, Tax Foundation General Equilibrium Model, July 2024.

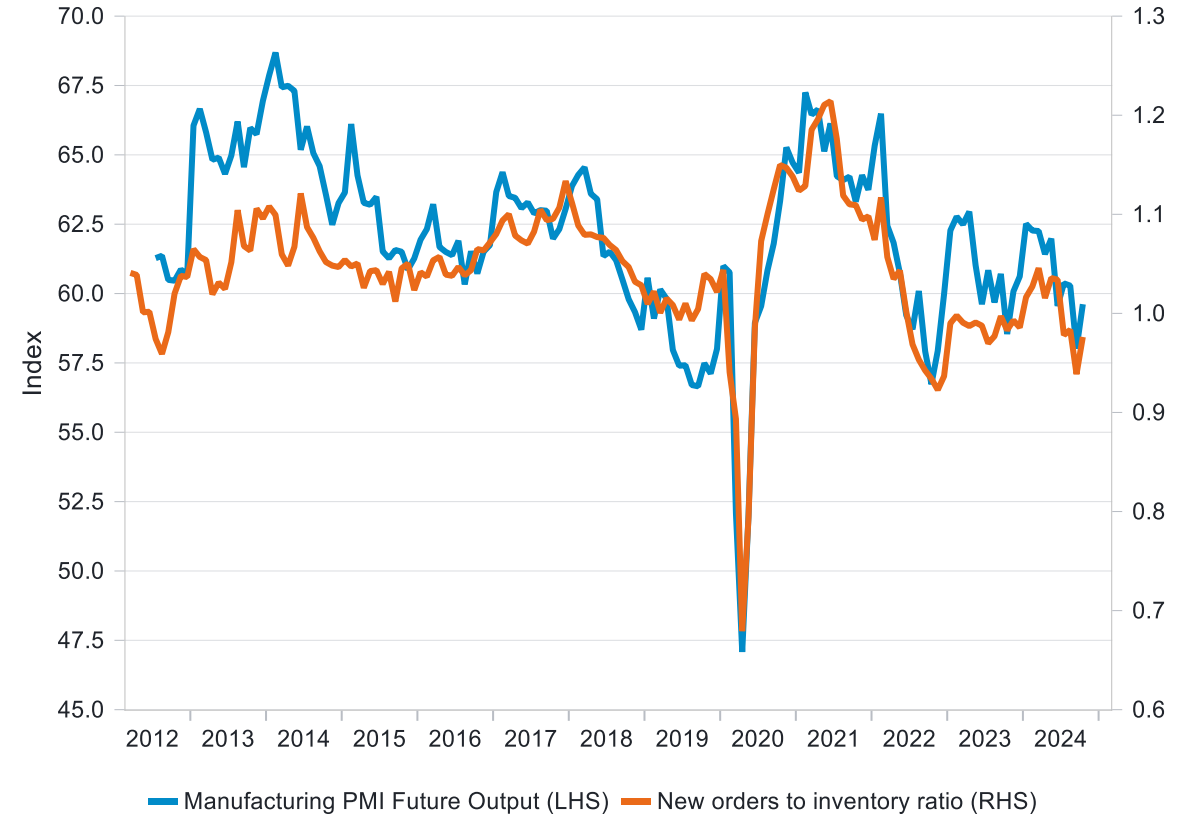
Tremors of trade policy uncertainty already visible in the past few months...

...which have negative effects on growth and inflation as weaker business uncertainty holds off investments in new markets, labour and also cut down inventory

US trade policy uncertainty



Global PMI manufacturing shows weak future sentiments



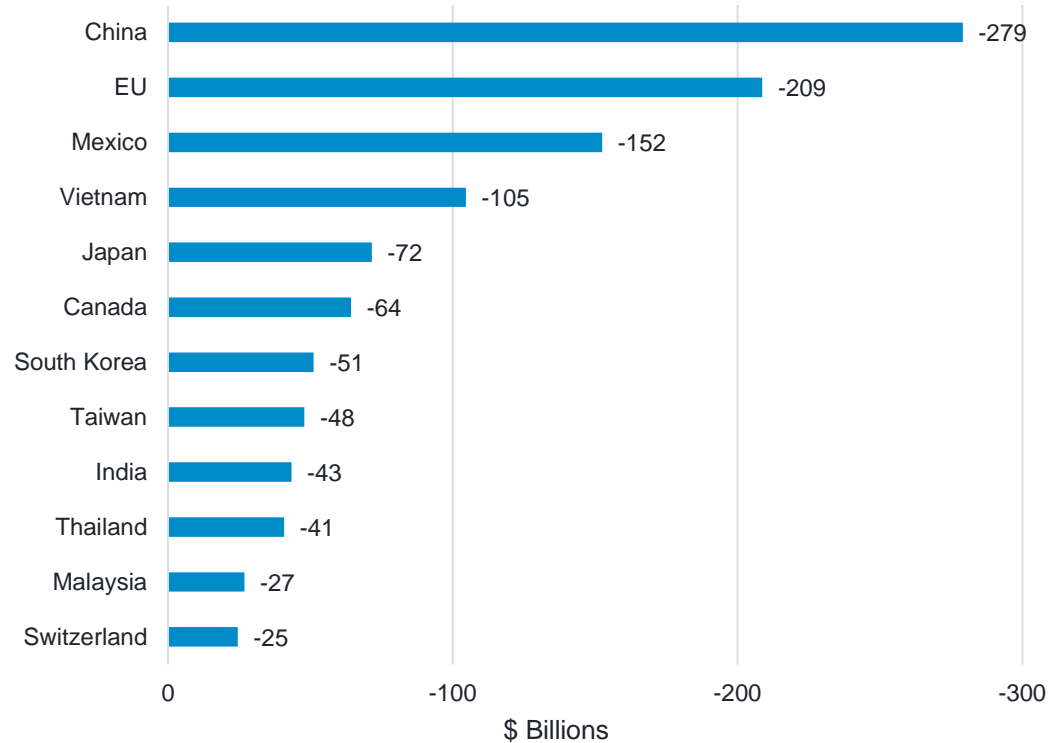
Source: Fidelity International, Macrobond, Economic Policy Uncertainty, November 2024

Source: Fidelity International, Macrobond, S&P Global, S&P Global, November 2024

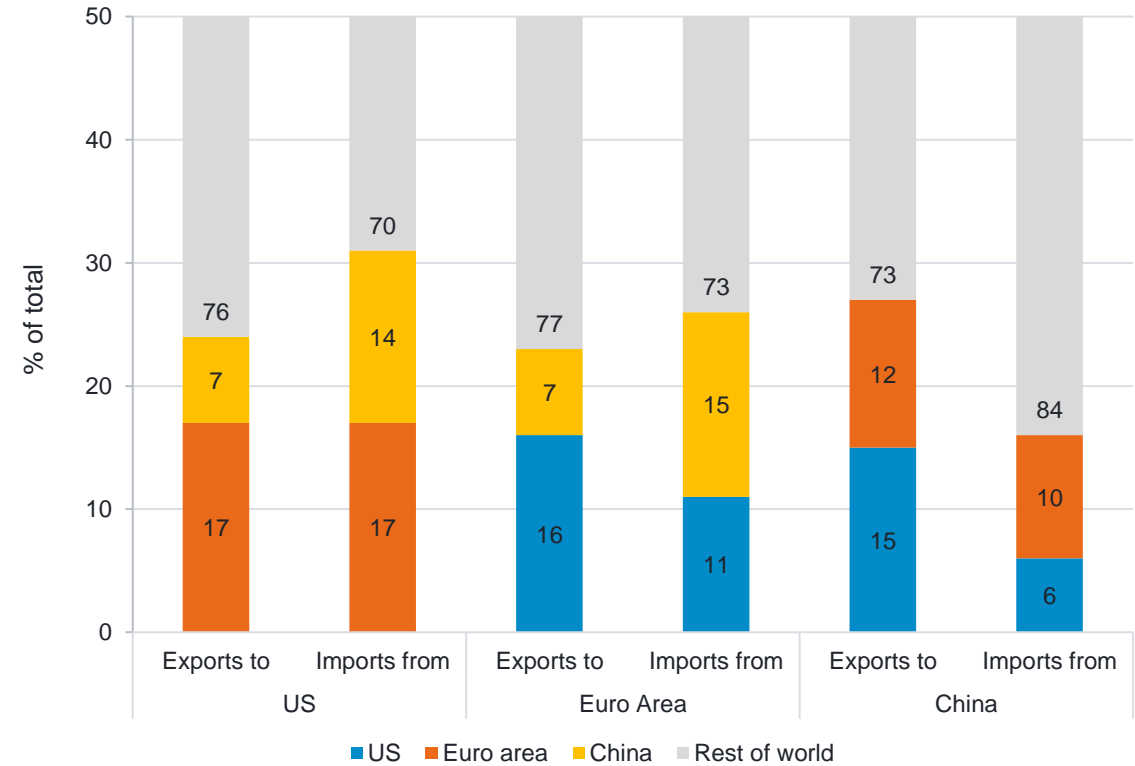
China, EU and Mexico run large trade deficits with the US...

... and are the most susceptible to tariffs from the US. Meanwhile risks of spillovers of wider trade tariffs are also high with US, Euro area and China accounting for close to 25% of global trade

US trade balance with top 12 trading partners (as of 2023)



Trade in goods by partners



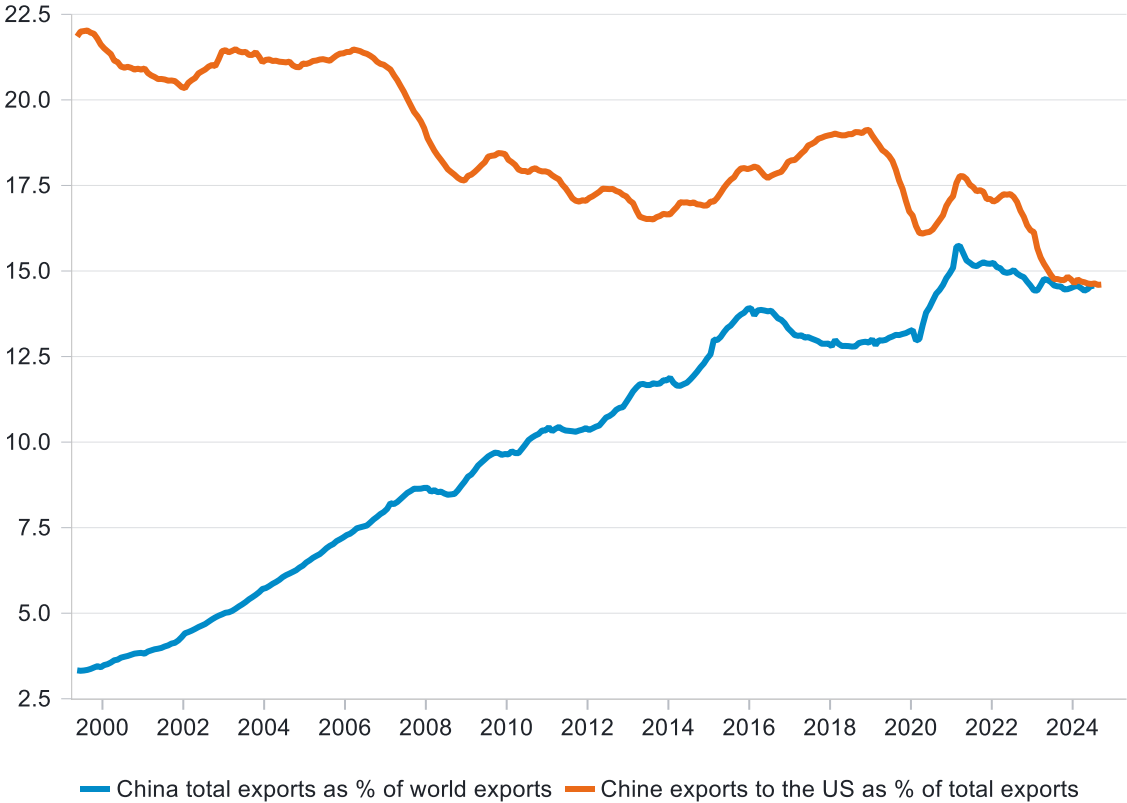
Source: Fidelity International, Census Bureau, Haver Analytics, November 2024.

Source: Fidelity International, Census Bureau, Haver Analytics, November 2024.

While China has been re-routing away from the US...

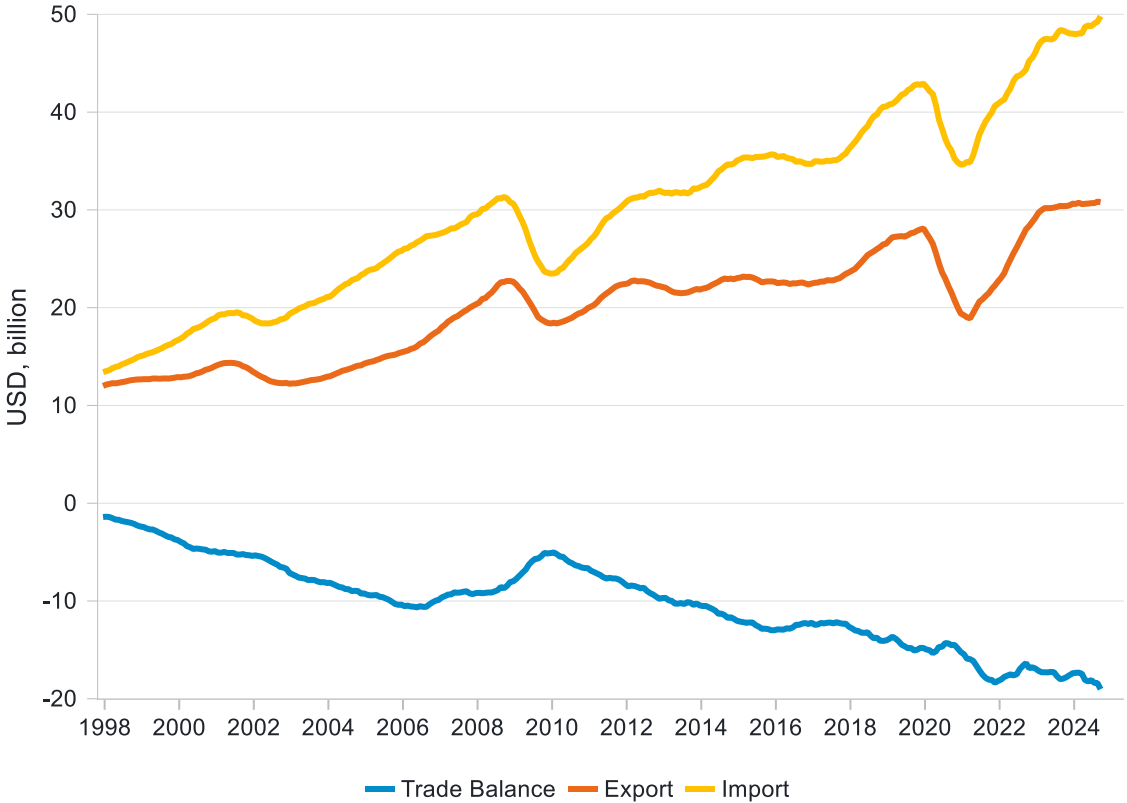
...Europe has been increasing its trade deficit with the US and is more susceptible to tariffs.

China export share to US and the world



Source: Fidelity International, Macrobond, IMF, China GAC, November 2024

US trade balance with EU (12mma)



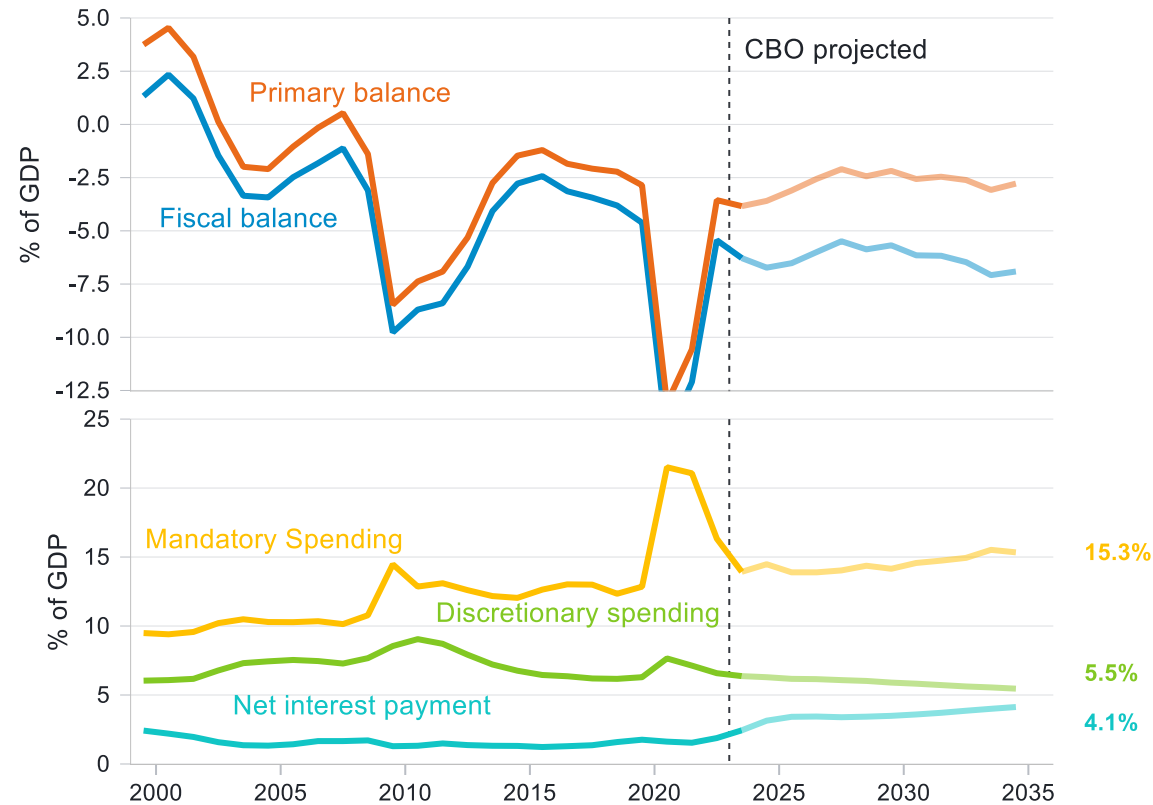
Source: Fidelity International, Macrobond, USCB, U.S. Census Bureau, November 2024

Fiscal

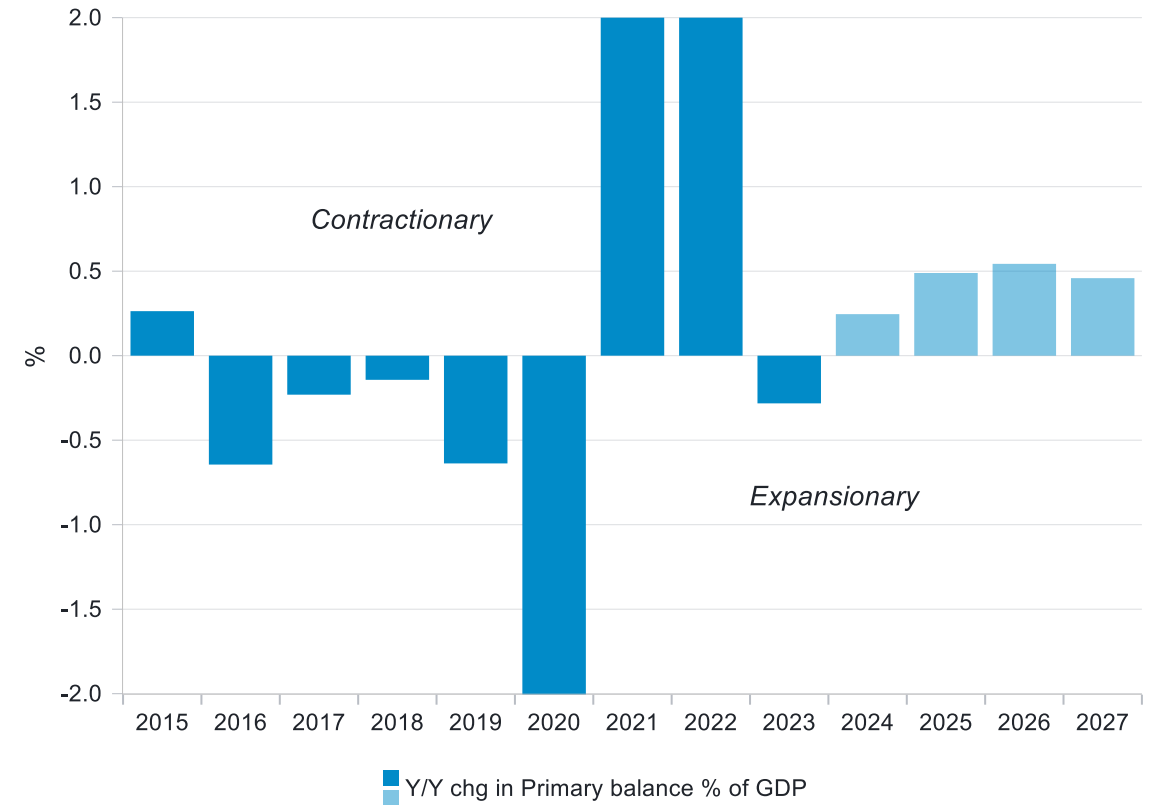
The new government in 2025 is likely to be met with a challenging fiscal environment

Fiscal impulse is likely to fade in following years as rising interest costs and mandatory spends leave less room for productive spending by the government

Fiscal balance and outlay by category



Fiscal impulse (change in primary balance as % GDP)



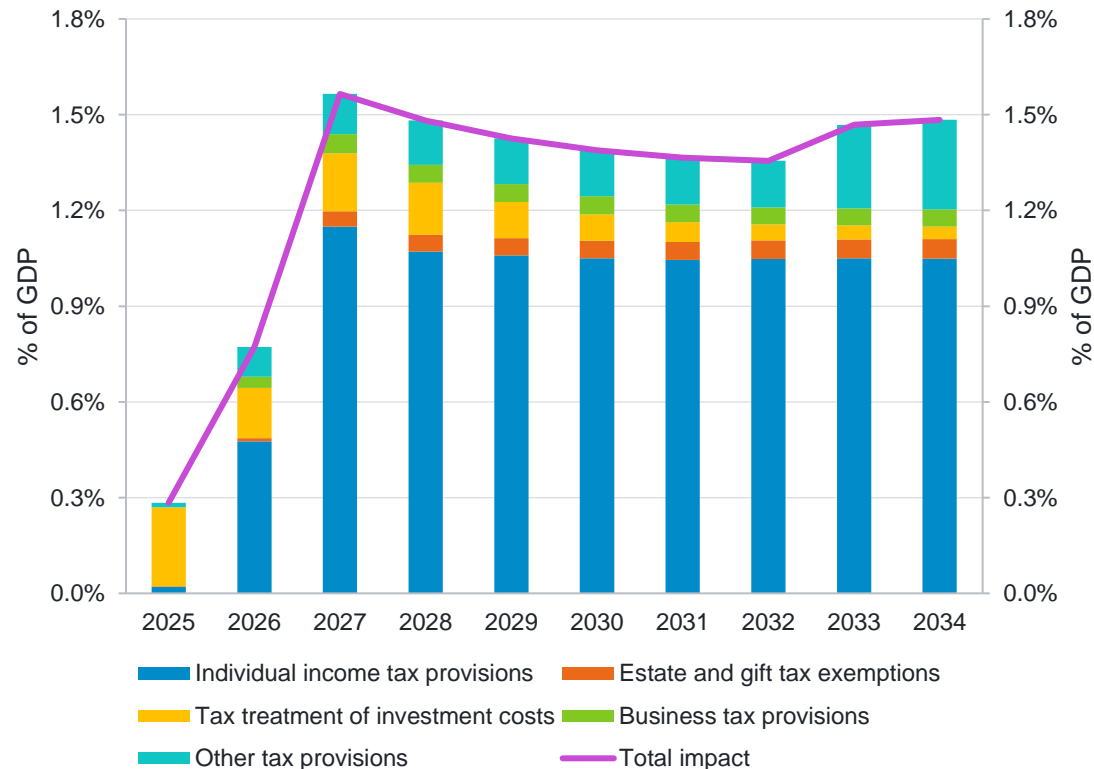
Source: Fidelity International, Macrobond, U.S. Congressional Budget Office (CBO), July 2024

Source: Fidelity International, Macrobond, CBO, U.S. Congressional Budget Office (CBO), July 2024

TCJA expirations are up for renewal towards end of 2025

Trump proposes nearly complete extension of TCJA which will increase spending by over \$500 bn~ per year (1.5% of GDP). However, this will maintain current spending pattern and not add any impulse

Fiscal impact (primary balance) on extending TCJA (as % of GDP)



Note : Above numbers on LHS do not reflect costs on interest payments.

Source: Fidelity International, FIL Global Macro Team calculations, CBO, November 2024.

TCJA extensions (actual increases might vary depending on congressional approval)

Type	Provision	Expiring	Cost of extension in \$ bn (2025-34)	as % GDP
Individual/Family Tax rates	Individual income tax	end 2025	3256	0.90%
	Child Tax credit	end 2025		
	Alternative minimum tax	end 2025		
	Business income deduction	end 2025		
	Exemption on higher estate and gift tax	end 2025		
Corporate Tax	Bonus depreciation of investments	phase out by end 2026	378	0.11%
	Certain business tax provisions	end 2025	172	0.05%
	Corporate tax cut to 21%	Permanent	-	
Other tax provisions			552	0.2%
Total			4525	1.3%
Interest costs			674	0.2%
Total including interest cost			5199	1.5%

Trump policy proposals could increase fiscal deficit by ~1.8% of GDP

However, Congressional control will be important in determining how many policies eventually pass through. Even within a Red sweep, a narrow majority in Congress would limit some proposals

Fiscal impact from major revenue proposals

Trump Major tax proposals	In \$ bns (2026-35)	as % of GDP
TCJA extension	5199	1.48%
Exempt Tax on Social Security benefits	1300	0.37%
Exempt Tax on Overtime income	2000	0.57%
Exempt Tax on Tips	300	0.09%
Corporate tax cut (15% for domestic manufacturers)	200	0.06%
Other individual and small business tax breaks	200	0.06%
Total spending from tax cuts	9199	2.61%
Tariff offsets	-3000	-0.9%
Net impact	6199	1.76%

Fiscal impact from major expenditure proposals

Trump Major spending proposals	In \$ bns (2026-35)	as % of GDP
Strengthen & Modernise military	400	0.11%
Border & Immigration policy	350	0.10%
Housing reforms, including credit for first time home buyers	150	0.04%
Support for healthcare, long-term care and caregiving	150	0.04%
Total spending proposals	1050	0.30%
Offset by		
Reverse energy/IRA	700	0.20%
Reduce waste, fraud, etc.	100	0.03%
End department of Education and support school choice	200	0.06%
Total spending offset	1000	0.28%
Net impact	50	0.01%

Note: Our custom revenues numbers consider dynamic effects of retaliatory tariffs and loss in output that would reduce eventual collections.

Source: Fidelity International, FIL Global Macro Team calculations, CRFB, CBO, November 2024

Fiscal outlook likely to deteriorate in either scenario following TCJA extension

Red sweep is likely to be more fiscally expansionary with a fiscal deficit higher by more than 1% of GDP.

Eventual numbers are likely to vary based on Congressional split and actual changes in trade policies

in \$ billion	Pre-pandemic average (2012-2019)	2023	2024	CBO projections (over 2025–2034)	Red Sweep vs Divided Congress	
					Red Sweep (complete TCJA extension + all other tax and spending proposals)**	Trump with divided congress (Only TCJA extension)
Total Revenues	3109	4,441	4,890	6,281	5,661	6041
Mandatory spending	2332	3,758	4,121	5,145	5,145	5,145
Discretionary spending	1227	1,719	1,791	2,052	2,057	2,052
Net interest	262	658	892	1,293	1,293	1,293
Total Outlay	3821	6,135	6,805	8,490	8,495	8,490
Fiscal deficit	712	1,694	1,915	2,208	2,833	2,448
as % GDP						
Revenues	16.8%	16.5%	17.2%	17.8%	16.1%	17.2%
Mandatory spending	12.6%	13.9%	14.5%	14.6%	14.6%	14.6%
Discretionary spending	6.6%	6.4%	6.3%	5.8%	5.8%	5.8%
Net interest	1.4%	2.4%	3.1%	3.7%	3.7%	3.7%
Total Outlay	20.6%	22.7%	23.9%	24.1%	24.1%	24.1%
Fiscal deficit	-3.8%	6.3%	6.7%	6.3%	8.0%	6.9%

Note: above calculations are based on numbers from previous slide.

In a Red sweep we assume all policies proposed by Trump are passed including tariffs. Under a Divided Congress we assume only TCJA gains with changes to tariff policies are passed.

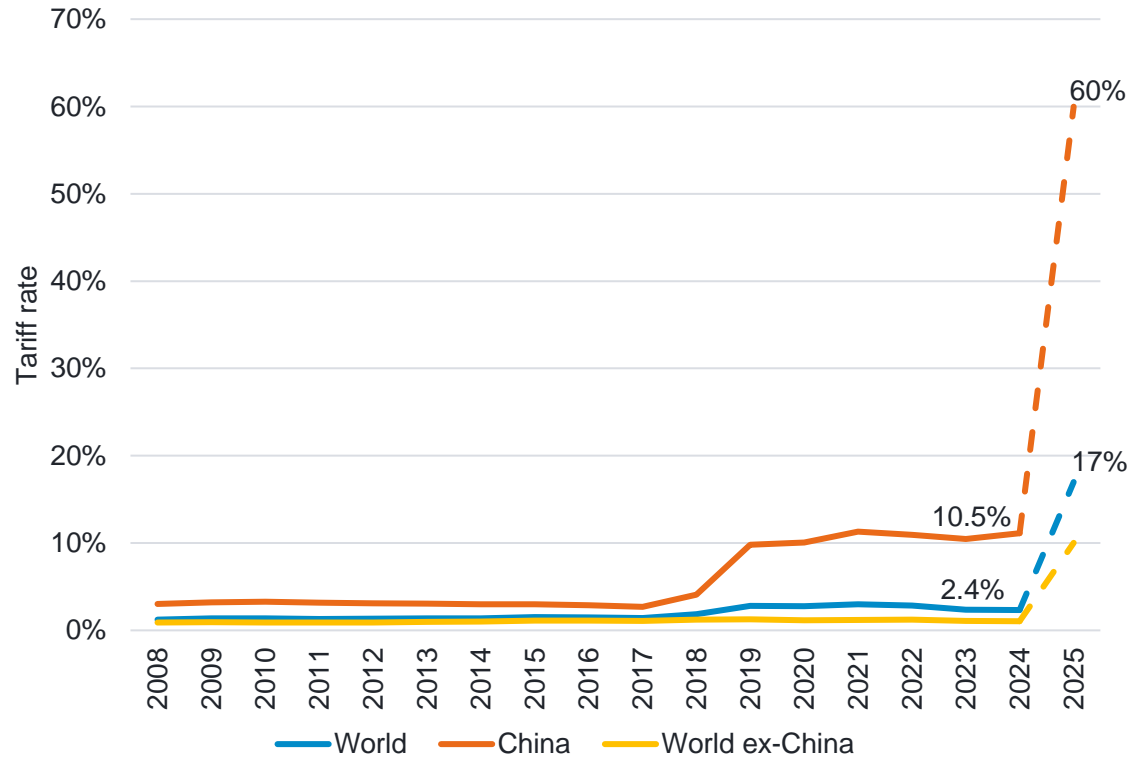
Source: Fidelity International, FIL Global Macro Team calculations, CBO, CRFB, November 2024

Impact on China and NPC outlook

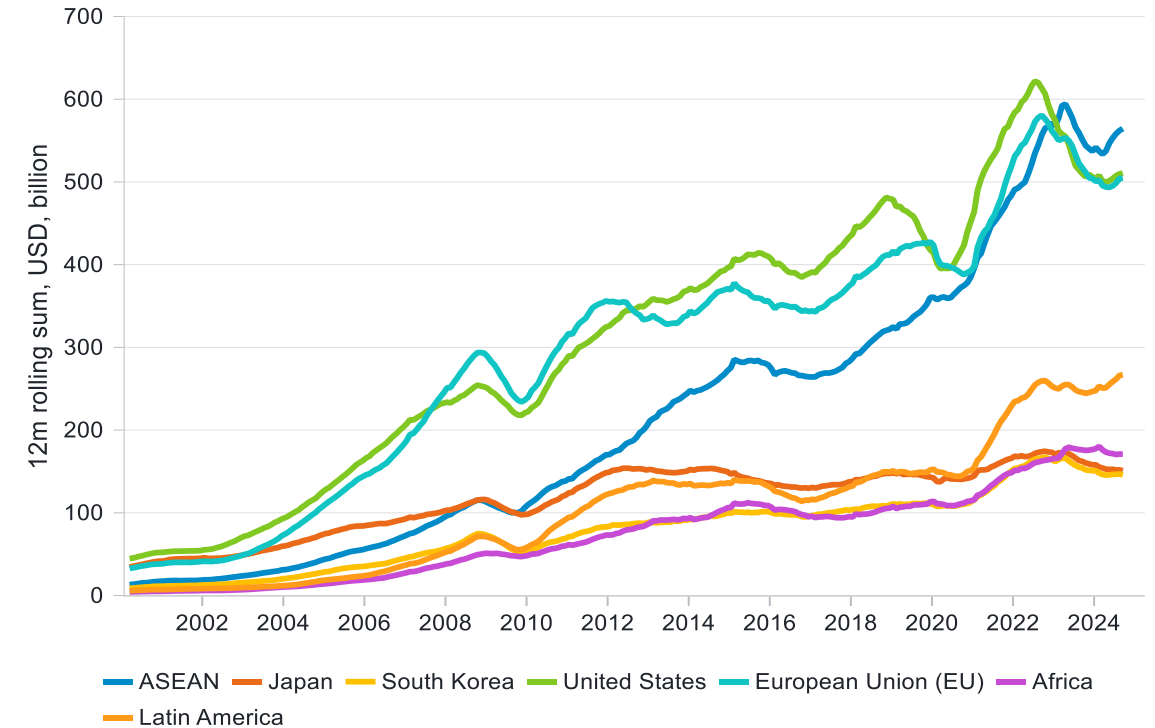
Impact on international trade and in a Trump 2.0 environment

The immediate impact is on exports, but the structure of global trade has reshaped since the last trade war..

US trade weighted average tariffs to China and ROW



China's exports by destination



Year	% of total China exports			
	US	ASEAN	EU	RoW
2017	20.4%	11.4%	14.7%	53.5%
2023	13.4%	16.8%	17.5%	52.3%

Source: Fidelity International, PIIE, November 2024.

Source: Fidelity International, Macrobond, China General Administration of Customs (GAC), July 2024.

China's fiscal priorities in four key areas

Market will focus on how the policymakers prioritise among the four areas of fiscal package

Summary of 4 pillars of fiscal stimulus

Ensure necessary fiscal spending	<ul style="list-style-type: none">▪ Pandemic related outstanding payments▪ Salaries, Basic operational spending, outstanding payments etc.
Resolve hidden local government debts	<ul style="list-style-type: none">▪ RMB12.2trillion has been used for local government debt swap in 2015-2018▪ Up to RMB 3.4trillion local government refinancing bond has been issued since late-2022▪ Market expects around RMB6trillion of additional quota for a new round of debt swap
Resolve excess inventory in the property market	<ul style="list-style-type: none">▪ 22million units/220million square meters of excess inventory needs to be de-stocked▪ Market expects around RMB4trillion of additional local government bond quota to be used for property repurchase by the local governments
Expansionary fiscal stimulus that focuses on demand side and consumption	<ul style="list-style-type: none">▪ Marginal expansion of stimulus has been announced by the central government to support low-income group by direct subsidies and to expand scholarship schemes to tertiary students▪ Market expects more direct support to households such as subsidies, social benefits enhancements, etc.

NPC preview

- In the upcoming China NPC, signalling and messaging of policy intent might be more important than the stimulus size.
- If the path of easing is decisive and is approved by the NPC, market would believe these additional fiscal resources could be rolled out in coming years gradually.
- It is important to watch for how they will deploy the additional fiscal resources among the four key pillars.
- With a new Trump administration, the key uncertainty to China in the short term is the tariff risks.
- The NPC may deliver a stronger policy intent to pivot into supporting domestic demand and gives more signal to support capital markets in addition to the widely expected debt swap, banks' recapitalisation and property sector resolution.

Investment Implications

Managing risk in interesting times

Views at a glance

Asset class	View
Equity	○○○●○
Credit	○○●○○
Government bonds	○○●○○
Cash	○○●○○

Currency	View
USD	○○○●○
Euro	○●○○○
JPY	○○●○○
GBP	○●○○○
EM currencies	○○●○○

Regional equity	View
US	○○○●○
UK	○○●○○
Europe ex. UK	○●○○○
Japan	○○●○○
Pacific ex. Japan	○●○○○
Emerging markets	○○○●○

Credit	View
Investment grade bonds	○●○○○
Global high yield bonds	○○○●○
Emerging market debt (hard currency)	○○○●○

Rates	View
US Treasuries	○●○○○
Euro core (Bund)	○○○●○
UK Gilts	○○○●○
Japan	○●○○○
Inflation linked bonds (US TIPS)	○○○●○

Note: reflects the views of Fidelity Solutions & Multi Asset, for illustrative purposes only.

Source: Fidelity International, October 2024. Views reflect a typical time horizon of 6-12 months and provide a broad starting point for asset allocation decisions. However, they do not reflect current positions for investment strategies, which will be implemented according to specific objectives and parameters.

Important information

This material is for Institutional Investors and Investment Professionals only, and should not be distributed to the general public or be relied upon by private investors.

This material is provided for information purposes only and is intended only for the person or entity to which it is sent. It must not be reproduced or circulated to any other party without prior permission of Fidelity.

This material does not constitute a distribution, an offer or solicitation to engage the investment management services of Fidelity, or an offer to buy or sell or the solicitation of any offer to buy or sell any securities in any jurisdiction or country where such distribution or offer is not authorised or would be contrary to local laws or regulations. Fidelity makes no representations that the contents are appropriate for use in all locations or that the transactions or services discussed are available or appropriate for sale or use in all jurisdictions or countries or by all investors or counterparties.

This communication is not directed at, and must not be acted on by persons inside the United States. All persons and entities accessing the information do so on their own initiative and are responsible for compliance with applicable local laws and regulations and should consult their professional advisers. This material may contain materials from third-parties which are supplied by companies that are not affiliated with any Fidelity entity (Third-Party Content). Fidelity has not been involved in the preparation, adoption or editing of such third-party materials and does not explicitly or implicitly endorse or approve such content. Fidelity International is not responsible for any errors or omissions relating to specific information provided by third parties.

Fidelity International refers to the group of companies which form the global investment management organization that provides products and services in designated jurisdictions outside of North America. Fidelity, Fidelity International, the Fidelity International logo and F symbol are trademarks of FIL Limited. Fidelity only offers information on products and services and does not provide investment advice based on individual circumstances, other than when specifically stipulated by an appropriately authorised firm, in a formal communication with the client.

Europe: Issued by FIL Pensions Management (authorised and regulated by the Financial Conduct Authority in UK), FIL (Luxembourg) S.A. (authorised and supervised by the CSSF, Commission de Surveillance du Secteur Financier), FIL Gestion (authorised and supervised by the AMF (Autorité des Marchés Financiers) N°GP03-004, 21 Avenue Kléber, 75016 Paris) and FIL Investment Switzerland AG.

In Hong Kong, this material is issued by FIL Investment Management (Hong Kong) Limited and it has not been reviewed by the Securities and Future Commission.

FIL Investment Management (Singapore) Limited (Co. Reg. No: 199006300E) is the legal representative of Fidelity International in Singapore. This document / advertisement has not been reviewed by the Monetary Authority of Singapore.

In Taiwan, Independently operated by Fidelity Securities Investment Trust Co. (Taiwan) Limited 11F, No.68, Zhongxiao East Road, Section 5, Taipei 110, Taiwan, R.O.C. Customer Service Number: 0800-00-9911.

In Korea, this material is issued by FIL Asset Management (Korea) Limited. This material has not been reviewed by the Financial Supervisory Service, and is intended for the general information of institutional and professional investors only to which it is sent.

In China, Fidelity China refers to FIL Fund Management (China) Company Limited. Investment involves risks. Business separation mechanism is conducted between Fidelity China and the shareholders. The shareholders do not directly participate in investment and operation of fund property. Past performance is not a reliable indicator of future results, nor the guarantee for the performance of the portfolio managed by Fidelity China.

Issued in Japan, this material is prepared by FIL Investments (Japan) Limited (hereafter called "FIJ") based on reliable data, but FIJ is not held liable for its accuracy or completeness. Information in this material is good for the date and time of preparation, and is subject to change without prior notice depending on the market environments and other conditions. All rights concerning this material except quotations are held by FIJ, and should by no means be used or copied partially or wholly for any purpose without permission. This material aims at providing information for your reference only but does not aim to recommend or solicit funds /securities.

For information purposes only. Neither FIL Limited nor any member within the Fidelity Group is licensed to carry out fund management activities in Brunei, Indonesia, Malaysia, Thailand and Philippines.

ISG5499