

# The Evolution of Special Situations in Private Debt

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#### Arcmont Private Debt Platform

A market leading European Private Debt business offering investors consistently strong returns

A MARKET-LEADING EUROPEAN BUSINESS

2011

Arcmont founded

A pioneer in EU Private Debt

116

Person team

7

Offices in London, Paris, Munich, Stockholm, Madrid, Milan, New York, and a presence in Amsterdam<sup>4</sup> GROWING INVESTOR BASE<sup>1</sup>

€31bn

Fundraising to Date<sup>2</sup>

416

Investors Globally

36

Different countries

DIVERSIFIED INVESTING ACTIVITIES<sup>1</sup>

€30bn

Committed to Investments

400+

Transactions<sup>3</sup>

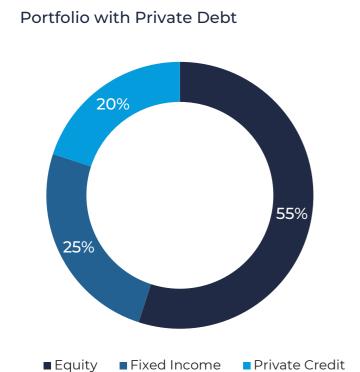
48

Members of European Investment Team

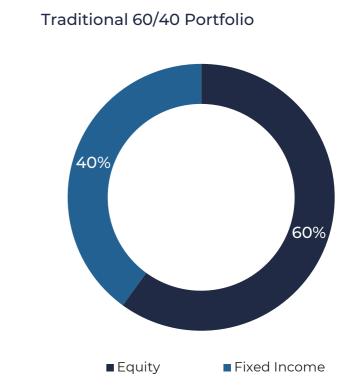
Notes: Past performance is not indicative of future returns... 1 Arcmont data as at November 2024. 2 Includes SMAs, co-investment commitments and available leverage. 3 This information should not be relied upon and is not an indication or guarantee of future deal flow. There can be no assurance that a similar number of opportunities will be available to Arcmont and the Funds in the future. 4 Arcmont staff in Amsterdam are employed by Nuveen Asset Management Europe S.a.rl. and work from a Nuveen office.



#### Investor Portfolios Benefit from Private Debt Allocations







Notes: Blackstone, Essential of Private Markets: Private Credit (Q4'23). The 60/40 portfolio is 60% allocated to the MSCI ACWI and 40% is allocated to the Bloomberg Global Aggregate Bond index. Private Credit is represented by the Cliffwater Direct Lending Index. Annualised returns and volatility are calculated based on the quarterly returns over the period from January 2009 to December 2023. The annualized returns shown do not necessarily consider fees and expenses, which are typically borne by the investor and may materially reduce returns.



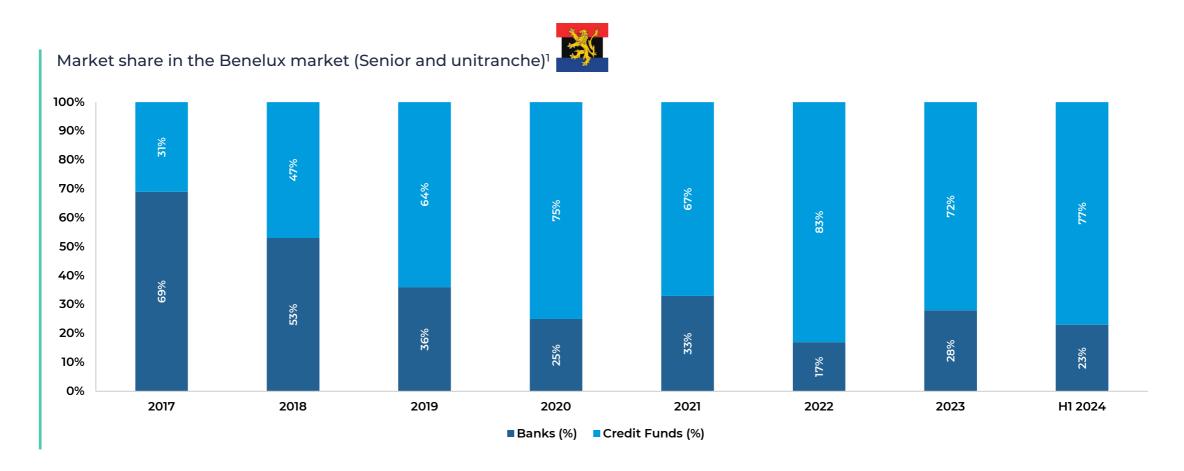
### Special Situations – an Attractive Risk-Return Proposition





## Decline of Traditional Lenders a Key Driver of Growth in Special Situations

As evidenced in Benelux





## Arcmont's Opportunity Set in Focus

Taking advantage of opportunities across cycles

Transaction type Summary

Liquidity and refinancing solutions

Sponsor-friendly refinancing and liquidity solutions



Complex private lending

Complex private lending to healthy companies



Secondary debt purchases & hung deals

Dislocated debt from syndicated market and bank balance sheets



Notes: This is for illustrative purposes only to provide an overview of Arcmont's intended investment strategy and focus. There is no guarantee that any plans or strategies discussed herein will be pursued or achieved. No assurances can be made that any projected returns will correlate in any way to past results, and no representation is being made that results similar to those shown, illustrated, or projected can be achieved. Third-party logos and firm names provided for illustrative purposes only. Inclusion of such logos and names does not imply endorsement by any such firms or businesses. There can be no assurance that Arcmont will continue to work with these partners in the future.



## Firmly Established and Cycle Tested Underwriting Process

Alongside rigorous and comprehensive monitoring, portfolio management and regular reporting

Executive Committees				High intensity monitoring	Risk diversification	High transparency levels
Stage 1	Stage 2	Stage 3	Stage 4	Stage 5	Stage 6	Stage 7
Preliminary screening	Due Diligence and interim	Final investment decision	Execution	Monitoring	Portfolio management	Reporting
ESG Exclusions Policy  Red Flag analysis  Review by Deal Approval Committee ("DAC")	Review information from company and advisors  Management meetings and external advisors  ESG materiality assessment and score	Financial, legal, ESG and market analysis  Credit analysis, pricing and stress tests  Full Investment Committee decision	Transaction documentation  Tax structuring and compliance with fund restrictions  DAC approval requirement	Review meetings  Quarterly Information Packs including ESG updates  Informal contact with Sponsor	Manage concentration risks / portfolio balance  Evaluation of repayment / exit strategies  ESG Engagement	Quarterly valuations, reviewed at least annually  Comprehensive investor reports  Regular ESG reporting

Notes: This page outlines the expected investment process, monitoring and reporting that will be undertaken; however, the investment process, monitoring and reporting are subject to change and there can be no guarantee that the actual investment process, monitoring and reporting undertaken will not change.



# Under the Lens – The Power of Rigorous Due Diligence





Q & A

